

The Focus

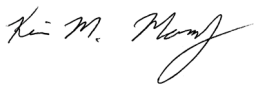
We Focus On Your Success.

Welcome to "The Focus"

It is with great pleasure that I introduce you to NonProfit Technologies "The Focus" Quarterly Newsletter. In this age of information overload we hope to provide our clients with an easy and concise way to keep current on the latest product updates, NPT news, and other information that we hope you'll find valuable.

We welcome your feedback and ideas for information you'd like to see included in future issues. Please feel free to e-mail your comments to bhirsch@cpaz.com.

I look forward to hearing from you soon,



Kevin Massey
NonProfit Technologies, Inc.

Finance Bootcamp

Did you know that we offer a one day Finance Bootcamp? It is an overview training that covers all of your modules in one day. It is not as in depth as full training on each module due to time constraints and amount of material to cover, however, it can be followed up with more in depth training once it is determined where further training is needed. Training can be done either on site or over the web which is usually done in smaller increments of 2 to 4 hours at a time. Both are done using your company's information, so you are trained using your data.

If you don't have time for the Finance Bootcamp, you can always opt for Spot Training. Spot training is done via the web and can sometimes be done on the spot when you call depending on how busy we are that day. However, it's always good to schedule in

advance when possible. Spot Training is best when you are getting ready to do a process or use a module that you are unfamiliar with. This helps avoid wasted time trying to figure out a system process you aren't familiar with.

To learn more about our Finance Bootcamp or Spot Training, contact us at (800) 404-9758 or via e-mail at bhirsch@cpaz.com

Sage 2009 Awards

Workforce Central FL a Finalist

Workforce Central Florida, Inc. (WCF) was selected as a 2009 Sage Customer Award Finalist. The Sage Customer Awards program recognizes the outstanding business achievements of customers using Sage products and services in six different categories. In addition to the six award category winners, eleven additional companies were selected as finalists. WCF, a NonProfit Technologies client and user of Gazelle and Sage Non Profit Solutions, was chosen as a finalist in the Community Stewardship Award category. WCF is the Orlando area's workforce expert,



an authority for workforce planning, programs, and the labor market. WCF connects employers to the largest pool of talent in the area and provides worker resources and training. Each year WCF helps more than 4,700 employers connect with more than 54,000 job seekers. They provide innovative solutions to assist Central Florida

The Greatest Compliment

"I wanted to let you know that I am so pleased with the performance of the Sage MIP system. We share with everyone who asks why we are no longer using SAP, and how Sage MIP is a much better system for our needs. I also let everyone know about our great experience working with NPT and that you offer a wide range of software solutions."

Lynn Quinones, First 5 Marin, www.marincfc.org

The greatest compliment we can receive is when you share the positive experience you've had with NPT with someone else. The fact that you trust us with your technology needs carries a lot of weight, which is why we ask our customers to share their good experiences with others.

When you refer someone to us who becomes a NonProfit Technologies client, we give your organization \$250.00, or donate the same amount to the charity of your choice as our way of saying thank you and as a demonstration of how much we appreciate you and your business.

If there is someone you could refer to us whom you feel would benefit from our services, we would greatly appreciate the opportunity to provide them with the same service and value that you receive from us. Referring someone is easy. Simply urge them to contact Tammy Massey at 800-404-9758 ext. 8123 or via e-mail at tammy@cpaz.com. Whether it's a company in the NonProfit sector or Government arena, we thank you for your support and for putting your trust in us.

businesses succeed in today's workforce, while providing the tools job seekers need to find or advance their current career. Year after year WCF serves as a model for the nation's workforce boards, and as such WCF provides numerous value-added services to employers and job seekers beyond those required by state and national government.

"We are thrilled that Workforce Central Florida was selected," stated Kevin Massey, NPT President. "Out of hundreds of companies nominated, we know firsthand the amazing work they do for the community and how deserving Workforce Central Florida is of this recognition."

4th Campbell Award For Sage MIP Fund Accounting

Sage MIP Fund Accounting has received a 2010 Campbell Award from independent market research firm Campbell Rinker, based on the product being one of the most recommended by U.S. customers. Campbell Rinker surveyed approximately 3,000 customers of accounting software for nonprofits in order to determine the 2010 Campbell Award winners.

Awarded approximately every two years, the Campbell Award was established in 2002 to recognize excellence in nonprofits and the companies that serve them. This is Sage MIP Fund Accounting's fourth consecutive Campbell Award. In 2008, the product was the most recommended accounting solution among users from nonprofits with annual revenue of \$5 million and above. In 2005, Sage MIP Fund Accounting received the highest overall satisfaction score among all products rated in the survey, and the product received a 2003 Campbell Award for having the Best Expense Tracking capabilities of all rated products.

"Our ultimate goal is to provide our customers with an extraordinary experience," said Krista Endsley, senior vice president and general manager for Sage Nonprofit

Solutions. "Sage MIP Fund Accounting helps improve the daily lives of nonprofit accounting professionals, while also helping organizations demonstrate financial and organizational accountability."

Campbell Rinker bestows Campbell Awards to several categories of software and online solutions serving the nonprofit community, with the ultimate goal of helping nonprofits prosper through technology. Campbell Rinker is a member of the Council of American Survey Research Organizations and the Marketing Research Association. For more information on Campbell Rinker and its research, visit www.CampbellRinker.com.

Awards Galore for NPT

NonProfit Technologies was honored to receive three top awards from Sage North America for fiscal year 2009. The awards included the Sage Chairman's Club, President's Circle, and Million Dollar Club recognizing NPT's outstanding performance as a top Sage business partner.

Chairman's Club membership is awarded to Sage Business Solutions (SBS) business partners that develop an exceptional level of new business revenue through defined sales and marketing programs. NPT is one of only 22 Chairman's Club members across all of North America.

As a Chairman's Club and Million Dollar Club member, NPT also earns a spot in the Sage North America Presidents Circle.

"It's an honor to be recognized for our accomplishments and we are very proud to be named as part of this elite group," stated NPT President Kevin Massey. "Our goal is always to be the best at what we do, however it's our solid commitment to our clients and a strong belief in the value of their missions that truly motivates us."

Welcome New Clients

We'd like to welcome the DavidsonWorks, Cumberland County, and Greensboro Workforce Development Boards in North Carolina to the NPT Family of MIP/Gazelle clients.

Sage University

Sage University has a new website, and new MIP offerings. To learn more visit www.sageu.com/mip/.

0% Financing

Sage is currently offering 0% financing on new product purchases. This is a great time to add modules, explore CRM systems, or get out of that antiquated accounting system you've been using. For more information contact us soon as this offer expires at the end of the first quarter 2010.

ARRA Reporting Requirements

If you received an **American Recovery and Reinvestment Act** grant or loan award of \$25,000 or more in the period of September 30, 2009 to December 31, 2009, you are required to report on the expenditure of those funds, even if you have not yet received the funds. If you received a federal contract award of any dollar amount, and have invoiced under that federal contract, you must also report by registering at FederalReporting.gov.

If you need assistance in configuring your accounting and/or reporting system to provide the information you need, please contact NPT right away.

